Theater Manager's Selling a Season Subscription (via the Order Window) Quick Reference Guide



© 2010 by Arts Management Ltd. All rights reserved.

No part of this document may be reproduced or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without prior written permission of Arts Management Ltd.

Any technical documentation which is made available by Arts Management Limited is the copyrighted work Arts Management Limited and is owned by Arts Management Limited. No part may be photocopied, reproduced or translated into any language without prior written consent from Arts Management Limited and full attribution.

No Warranty Notice

Arts Management Limited makes no warranty of any kind with regard to this material which is delivered to you as is, including, but not limited to, the implied warranties as to its accuracy or fitness for a particular purpose. Any use of the technical documentation or the information contained therein is at the risk of the user. Documentation may include technical or other inaccuracies or typographical errors. Arts Management Limited shall not be liable for errors contained therein or for incidental consequential damages in connection with the furnishing, performance or use of the material. The information contained in this document is subject to change without notice.

Released in conjunction with the screen show

We are striving to create documentation that you will find useful in completing your tasks with Theatre Manager.

This is a DRAFT document based on Theatre Manager 8.16 If you have any questions pertaining to the document, find any errors or omissions or any suggestions to enhance your user experience, please email the details to:

barb@artsman.com

Table of Contents

SEASON SUBSCRIPTIONS	4
INTRODUCTION TO SEASON SUBSCRIPTIONS	4
SELLING SEASON SUBSCRIPTIONS VIA THE ORDER WINDOWSINGLE SHEET	5
STEP 1—FIND A PATRON	6
STEP 2—SELECT THE SEASON PACKAGE AND PERFORMANCE	7
STEP 3—SELECT THE SEATS	7
STEP 4—PATRON MAKES A PAYMENT FOR THE SUBSCRIPTION	7
Additional Information on Payments	9
The Common Payment Method Options and Entering the Payments	9
Cash Cheque/Check Credit Card Other On Account	9
Cheque/Check	
Credit Card	
Other	11
On Account	

Season Subscriptions

Introduction to Season Subscriptions

The Season Subscription module is used to set up season packages patron's can subscribe to. When subscribed to a season package, the patron can pick their favorite seats for each package. These seats remain the same for each performance. Each performance also happens in the same time frame.

For example, a patron can subscribe to the first Friday performance of each event, or the second Sunday matinee for each event.

Theatre Manager's Season Subscription module allows an organization to:

- Maintain patron's favorite seats.
- Maintain various packages of season subscription configurations.
- Automate the sending and printing of subscription renewal notices.
- Automate the Booking procedure for Single or Multiple Subscriptions.

Using the season subscription module an organization:

- Knows no two patrons can have the same favorite seat.
- An automated process is used to establish a patron's favorite seats.
- Can purge old, unused, or non-renewed patron subscription history and favorite seats.
- Can swiftly book tickets for season subscriptions.
- Release tickets for non-renewed season subscriptions.
- Release unpaid tickets for a specific performance of a play.

Season Subscription sales consist of four parts. These are:



This document focuses on selling a season subscription via the Order Window. For further information on the com the Season Subscription module you can review the following:

- <u>Setting Up Season Packages</u>
- Editing a Season Package
- Printing Renewal Notices
- Season Subscription Packages
- <u>Subscription Windows</u>

And

• Selling Season Subscriptions

Selling Season Subscriptions Via the Order Window--Single Sheet

Step	Function		More Information
Patron	 Click the Patron Patron button in the top opens. Enter your search criteria and click the Name/Company like Hu The Contact List window displays the patron 	Search 🖉 button.	For more information on finding Patrons see the on line help: <u>Finding a Patron</u> <u>Using the Contact</u> <u>List Window</u> .
	You can:	Or:	
	3. Highlight the patron	4. Double click the selected patron window	patron to pen the
	 Click the Buy Tickets ^{Buy Tickets} button in contact list ribbon bar. 	5. Click the Tickets bottom of the Patron Wind	
Event	 display opens. 6. Click the New button. The Select opens. 7. Select the package for the patron. 8. Click the Select Select buttor window opens. 9. Pick the performance night for the patron. 	Click the Season Season button. The Season Subscription display opens. Click the New button. The Select a Season Package window opens. Select the package for the patron. Click the Select Select button. The Performance Selection window opens. Pick the performance night for the patron, and click the Select	
Order	 The Subscription window opens Choose the appropriate Seat and Price Code. Click the Add Seat Add Seat button. The seat(s) picked appear in the Favorite Seats tab. Click the Book button. Click the Book button. Theatre Manager books the tickets to each performance in the Season Package. Once all seats have been booked, the user is moved to the Payment section of the Order window. The user can continue to add other tickets, passes, or memberships, or complete the payment process. As seats are selected they appear in the seats portion of the window and a running total of the Order appears in the lower left of the window. 		
Payment	 14. Enter the payment information. 15. Click the Print Tickets accepts the payment, prints the tickets List window. 		For more information on this step, see: <u>Creating a Payment</u>

Step 1—Find a Patron

To find the Patron:

- 1. Click the Patron button in the tool bar. The Contact List window opens.
- 2. Enter your search criteria and click the Search 🜌 button.

Name/Company 🗾 like Hu

The Contact List window displays the patrons matching your entry. You can now select the patron you can require.

• For more information, see the online help section, Finding a Patron Using the Contact List Window.

To open an order and select the event:

You can:

3. Highlight the patron



4. Click the **Buy Tickets** ^{Buy Tickets} button in contact list ribbon bar.

Or:

- 3. Double click the selected patron to open the patron window
- 4. Click the **Tickets** button at the bottom of the Patron Window.

Step 2—Select the Season Package and Performance

The **Order** window opens.

- 5. Click the **Season** button. The Season Subscription display opens.
- 6. Click the New New

button. The Select a Season Package window opens.

7. Select the package for the patron.

8. Click the **Select** <u>Select</u> button. The Performance Selection window opens.

Pick the performance night for the patron, and click the Select Select button.

Step 3—Select the Seats

To add tickets to the selected order:

- 5. Click the Seat Selection tab.
- 6. The Seat Selection window opens. The performance you have chosen appears in the Event portion of the window.
- 7. If required, choose the Promo Code-in this example, all of the seats are adult.
- 8. In the Theatre graphic, pick the seats the patron wants. As seats are selected they appear in the seats portion of the window and a running total of the Order appears in the lower left of the window.

Step 4—Patron Makes a Payment For The Subscription

To create the payment:

9. Click the **Payments** Payment button in the Order window. The Payment Details window opens.



Step 2—Select the Season Package and Performance

10. Enter the appropriate information in the Details Order Information, Ticket Handling, Ticket Printing and Order Comments sections.

See <u>Payment Details Tab Fields</u> for descriptions of the fields in the Payment Details tab.

- 11. Choose the Payment Method from the drop down list.
- 12. Once you have selected the payment method, verify the price and enter the payment details. See <u>Additional Information on Payments</u> for information on the different payment fields.
- 13. Click the **Accept Payment S** Accept Payment button, this accepts the entered payments. If the order is paid in full the tickets are printed and the order window closes. Alternatively,

You can click the **Print Tickets** button to print special information on the ticket For example, birthday wishes, complimentary tickets from, etc.

Additional Information on Payments

The Common Payment Method Options and Entering the Payments

Paym	ent Metho	d Cash	*
Paym	ent Amoun	American Express Cash	
	h Tendered	Coupon	
Foreig	n Tendered	d Diners Club Gift In Kind	
	Change	MasterCard On Account	
		Other	
100	15	Visa	

Theatre Manager allows you to define a number of different payment types in the Payment Tabs Code Table. Following are examples of how the most common work.

Cash

The patron wishes to pay for their tickets with cash.

Payment Information	
Payment Method Cash	~
Payment Amount	\$68.40
Cash Tendered	68.40
Foreign Tendered	\$0.00
Change \$0.00	2

When the Payment window opens, and you choose Cash, the Cash Tendered field is automatically populated with the total payment amount.

Verify the Payment Amount.

Partial Payment

5			
Payment Method Cash	0		~
Payment Amount		[34.20
Cash Tendered		-	\$68.40
Foreign Tendered			\$0.00
Change \$0.00)		
Payment Amount			\$34.20
Cash Tendered			\$34.20
Foreign Tendered			\$0.00
Change \$0.0	0		
Payment Method Cash	n .		~
Payment Amount			\$34.20
Cash Tendered			\$50.00
Foreign Tendered		-	\$0.00
Change \$15.	80		
Payment Method Cas	sh		-
Payment Amount	\$23.40		
Cash Tendered	\$0.00	CAD	
USD Tendered	\$25.00	USD @	1.060000
Change \$3	10 CAD		

If this is a partial payment, change the payment amount. Click the tab key on the keyboard.

The Payment Amount now displays the new amount due.

Enter the cash tendered from the patron and click the tab key.

The amount of change due to the patron is calculated and displayed.

If foreign currency is tendered from the patron, enter this amount in the second Cash Tendered line.

The amount of change due to the patron is calculated and displayed. This amount will be in the local currency, not the foreign currency. The value of the foreign currency is determined from the exchange rate in the <u>Company</u> <u>Tab</u> of <u>Company Preferences</u>

Cheque/Check

The patron wants to make their payment with a cheque.



When the Payment window opens, and you choose Cheque, the Payment Amount field is automatically populated with the total payment amount.

Verify the Payment Amount.

Enter the Cheque number.

This can be made a mandatory field by a master user in the Payment Methods section of the Code Tables.

Enter the employee's name or initials who approved the cheque for accuracy.

Credit Card

The patron wants to make their payment with a Credit Card.

Payment Inform	nation		
Payment	Method Visa	×	
Payment /	Amount	\$68.40	
Credit	Card # swipe/type of	card # here Expiry mm/yyyy 📇	
Authoriz	ation # auth code fr	om server Force Duplicate Transaction	ns
	CID # number on b	back of card	

When the Payment window opens, and you choose **Credit Card**, the Payment Amount field is automatically populated with the total payment amount.

If the patron has made a previous credit card payment, the previous credit card type, number, and expire date displays as the default.

• For more information see the online help for <u>Code</u> <u>Table Payment Types</u>.

Verify the Payment Amount. If this is a partial payment, change the payment amount.

The Payment Amount displays the new amount due.

Enter the Credit Card number.

Theatre Manager checks the credit card number entered to ensure it is a valid sequence of numbers. This helps prevents card numbers from being typed in wrong.



Note:

If your Workstation is equipped with a credit card swipe device, swipe the card and Theatre Manager inserts the number, card type and expiry date automatically. In addition, if the card swipe is setup to read "track 2" of the card, the name of the card owner is placed in the order notes section of the Payment Window.

Enter the credit card expire date in the mm/yy format.

Enter the credit charge authorization number.

If your venue has online credit card authorization software you do not need to enter an authorization number.

Click the **Accept Payment** Second Payment button and the card will be authorized.

If the Patron wishes to use an alternative credit card, the card number can be entered at this time.

Default settings determine if credit card number, expire date, and authorization number are optional or required. If a credit card number is recorded in the patron record, it is automatically transferred to the payment window.

Other

Payment Information Payment Method	Other	~
Payment Amount		\$68.40
Other	card/id # if required	
Approval	approval # if required	

When the Payment window opens, and you choose **Other**, the Payment Amount field is automatically populated with the total payment amount.

Verify the Payment Amount. If this is a partial payment, change the payment amount.

The Payment Amount now reflects the new amount due.

Enter a description for the other form of payment.

Enter the employee's name or initials who approved the payment.

On Account



Select **On Account** from the Payment Method drop down.

No payment will be received at this time, so the amount due on the order will be placed as an outstanding balance due on the patron's account.